



¿Are you passionate about Home Automation? ¿Do you have experience in sales?
¿Would you love to develop your professional career in that sector?

If you said YES, YES and YES! Keep reading!

Spring Professional, experts in the search and recruitment of technical, top and middle management, as well as Executive profiles, is looking for an Inside Sales for an important client located in Barcelona.

Its main activity is related with reaching the sales targets of B2B technical products through the achievement of opportunity-based sales quotas, reaching business targets through excellent communications and sales support to the area sales manager.

This position is located within the Sales Team, reporting to the CCO.

Requirements:

- Experience as inside sales or similar in the building automation sector.
- Knowledge of BA technologies (BACnet, KNX, DALI...)
- Excellent level of English, good level of other languages (French, German) both written and spoken will be highly considered
- BS/BA in Marketing, Business Administration or in Engineering.
- Past experience in selling technical products for building/home automation will be highly appreciated.
- Working knowledge of Microsoft, Word, Excel, PowerPoint.
- Positive attitude, exemplary attendance, and reliable team member skills: Meeting Sales Goals, Client Base,
- Closing Skills, Prospecting Skills, Technical Understanding, Building Relationships, People Skills, Data Entry Skills, Customer Focus, Professionalism, Motivation for Sales.